## NELCO LIMITED

Regd. Office: MIDC Plot No ELL 6 TCC Industrial Area, Electronic Zone, Manape, Navi Mumbai - 400710 Unaudited Financial Results for the Quarter ended 31" ${ }^{\text {" }}$ March 2011

| $\begin{array}{\|c\|c\|c\|c\|} \hline \mathrm{s} . \\ \mathrm{No} . \end{array}$ | Particulars | $\begin{gathered} \hline 3 \text { Months } \\ \text { period ended } \\ 31.03 .2011 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline 3 \text { Months } \\ \text { period ended } \\ 31.03 .2010 \\ \text { (Unaudited) } \\ \hline \end{array}$ | 6 Months <br> period ended <br> 31.03 .2011 <br> (Unaudited) | $\begin{array}{\|c} \hline 6 \text { Months } \\ \text { period ended } \\ 31.03 .2010 \\ \text { (Unaudited) } \\ \hline \end{array}$ | $\begin{gathered} \text { Year } \\ \text { Ended } \\ 30.09 .2010 \\ \text { (Audited) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2. | Sales / Income from Operations | 2,534 | 4,277 | 6,456 | 8,438 | 14,297 |
|  | Less : Excise Duty | 51 | 135 | 201 | 220 | 351 |
|  | a) Net Sales / Income from Operations | 2,483 | 4,142 | 6,255 | 8,218 | 13,946 |
|  | b) Other Operating Income |  |  |  |  | 10 |
|  | Total Income From Operations | 2,488 | 4,145 | 6,260 | 1 | 3,956 |
|  | Expenditure <br> a) Decrease/(Increase) in stock in trade and work |  |  |  |  |  |
|  | a) Decrease/(Increase) in stock in trade and work in progress | 403 | 499 | 298 | 375 | 67 |
|  | b) Consumption of raw materials (Refer Note 3) | 328 | 953 | 1,606 | 2,535 | 3,505 |
|  | c) Purchase of traded goods (Refer Note 3) | 528 | 712 | 1,676 | 1,556 | 3,478 |
|  | d) Employees cost | 475 | 690 | 1,020 | 1,350 | 2,705 |
|  | e) Depreciation | 114 | 109 | 219 | 222 | 437 |
|  | f) Other expenditure (Refer Note 6) | 844 | 1,269 | 1,805 | 2,210 | 5,172 |
|  | Total Expenditure | 2,692 | 4,232 | 6,624 | 8,248 | 15,364 |
| 3. | Profit / (Loss) From Operations before Other Income, Interest and Exceptional Items (1-2) | (204) | (87) | (364) | (27) | (1408) |
|  | Other Income | 44 | 79 | 184 | 161 | 327 |
| 5. | Profit / (Loss) before Interest and Exceptional Items ( $3+4$ ) | (160) | (8) | (180) | 134 | (1081) |
| 6. | Interest Expense | 153 | 354 | 325 | 650 | 1273 |
| 7. | Profit / (Loss) after Interest but before Exceptional Items (5-6) | (313) | (362) | (505) | (516) | (2354) |
| 8. | Exceptional Items |  |  |  |  |  |
|  | Less: Deferred Revenue Expenditure |  | 53 |  | 106 | 106 |
|  | Add : Profit on sale of Business to Crompton Greaves Ltd | 175 |  | 175 |  | 5302 |
|  | Profit / (Loss) before tax (7-8) | (138) | (415) | (330) | (622) | 2842 |
| 10. | Tax Expense |  |  |  |  |  |
|  | a) Current Tax | (125) | (96) | (125) | (115) | 725 |
|  | b) Deferred Tax ${ }^{\text {c) Short ( Excess) Tax Provision }}$ |  | (33) |  |  | $(33)$ 10 |
|  | Net Profit' (Loss) after tax (9-10) | (101) | (294) | (298) | (482) | 2140 |
| 12. | Paid up equity share capital ( face value Rs.10/-) | 2282 | 2282 | 2282 | 2282 | 2282 |
| 13. | Reserves excluding Revaluation Reserve |  |  |  |  | 1,940 |
| 14. | Earnings Per Share (Rs.) - Basic and Diluted | (0.44) | (1.29) | (1.31) | (2.11) | 9.37 |
| 15. | Public shareholding |  |  |  |  |  |
|  | - Number of shares <br> - Percentage of shareholding | 11385810 49.90 | 11385760 49.90 | 11385810 49.90 | 11385760 49.90 | $\begin{array}{r} 11385760 \\ 49.90 \end{array}$ |
| 16. | Promoter and promoter group shareholding |  |  |  |  |  |
|  | a) Pledged/Encumbered |  |  |  |  |  |
|  | - Number of shares Percentage of shareholding (as \% of the total |  |  |  |  |  |
|  | shareholding of promoter and promoter group) | - |  |  |  |  |
|  | - Percentage of shareholding (as \% of the total share capital of the company) |  |  |  |  |  |
|  | b) Non-encumbered |  |  |  |  |  |
|  | - Number of shares | 11432590 | 11432640 | 11432590 | 11432640 | 11432640 |
|  | - Percentage of shareholding (as \% of the total shareholding of promoter and promoter group) | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
|  | - Percentage of shareholding (as \% of the total share |  |  |  |  |  |
|  | capital of the company) <br> Dividend (Proposed) | 50.10 | 50.10 | 50.10 | 50.10 | 50.10 |
| 17 | Rate per share (Face Value Rs. 10-) (In Rupees) |  | - | - |  | 2.00 |
|  | Amount (Rs. In Lakhs) |  |  |  |  | 456 |

Segment-wise Revenue, Results and Capital Employed for the Quarter Ended 31 ${ }^{\text {st }}$ March 2011

| $\begin{aligned} & \text { sr. } \\ & \text { No. } \end{aligned}$ | Particulars | $\begin{gathered} 3 \text { Months } \\ \text { period ended } \\ 31.03 .2011 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | 3 Months period ended 31.03 .2010 (Unaudited) |  |  | $\begin{aligned} & 12 \text { Months } \\ & \text { period ended } \\ & 30.09 .2010 \\ & \text { (Audited) } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Segment Revenue (Net Sales / Income from operations) |  |  |  |  |  |
|  | (i) Automation \& Control | 732 | 2,357 | 3,243 | 3,792 | 6,304 |
|  | (ii) Network Systems | 1,802 | 1,920 | 3,213 | 4,646 | 7,993 |
|  | (iii) Property Development |  |  |  |  |  |
|  | (iv) Others |  |  |  |  |  |
|  | Less: Excise Duty | 51 | 135 | 201 | 220 | 351 |
|  | Total | 2,483 | 4,142 | 6,255 | 8,218 | 13,946 |
|  | Less : Inter Segment Revenue |  |  |  |  |  |
|  | Net Sales / Income from Operations | 2,483 | 4,142 | 6,255 | 8,218 | 13,946 |
| 2 | Segment Results |  |  |  |  |  |
|  | (i) Automation \& Control | 102 | (160) | (59) | (394) | $(1,559)$ 1329 |
|  | (ii) Network Systems <br> (iii) Property Development | $\begin{array}{r} 296 \\ (217) \end{array}$ | 260 | 572 $(217)$ |  | 1329 |
|  | (iv) Others |  |  |  |  |  |
|  | Total | 181 | 100 | 296 | 422 | (230) |
|  | Less: |  |  |  |  |  |
|  | (i) Interest expense | 153 | 354 | 325 | 650 | 1273 |
|  | (17) unallocable (income) / expenditure | 166 |  | 301 | 394 | $(4,345)$ |
|  | (Loss)/Profit Before Tax | (138) | (415) | (330) | (622) | 2,842 |
| 3 | Capital Employed <br> (Segment Assets-Segment Liabilities) |  |  |  |  |  |
|  | (i) Automation \& Control | 4,067 | 5,872 | 4,067 | 5,872 | 3,795 |
|  | (ii) Network Systems | 6,033 | 8,594 | 6,033 | 8,594 | 7,463 |
|  | (iii) Property Development ( |  | 217 |  | 217 | 217 |
|  | Total Segment Capital Employed (Segment Assets Segment Liabilities) | 10,100 | 14.683 | 10,100 | 14,683 | 11,475 |

Notes :-
1 Statement of Assets and Liabilities

| 1 Statement of Assets and Liabilities ${ }_{\text {( }}$ Particulars | Rs. In Lakhs |  |
| :---: | :---: | :---: |
|  | 6 Months <br> period ended <br> 31.03 .2011 <br> (Unaudited) | 6 Months <br> period ended <br> 31.03 .2010 <br> (Unaudited) |
| SHAREHOLDERS' FUNDS |  |  |
| (a) Capital | 2,282 | 2,282 |
| (b) Reserves and Surplus | 1,642 |  |
| LOAN FUNDS | 6,554 | 12,911 |
| DEFERRED TAX LIABILITY(NET) | 88 |  |
| TOTAL | 10,566 | 15,193 |
| FIXED ASSETS (Net Block) | 2,533 | 2,112 |
| INVESTMENTS | 198 | 198 |
| CURRENT ASSETS, LOANS AND ADVANCES: |  |  |
| (a) Inventories | 980 | 3,037 |
| (b) Sundry Debtors (c) Cash and Bank Balances | 8,787 507 | 14,767 |
| (d) Other Current Assets |  |  |
| (e) Loans and Advances | 3,797 | 4,357 |
| Less: Current Liabilities and Provisions (a) Liabilities |  |  |
| (b) Provisions | 5,316 920 | 8,370 1,372 |
| MISCELLANEOUS EXPENDITURE (NOT WRITTEN OFF OR ADJUSTED) |  |  |
| PROFIT AND LOSS ACCOUNT |  | 149 |
| TOTAL | 10,566 | 15,193 |

Due to the nature of project business, financial performance is not uniform across the quarters. Hence, financial results for the quarter are not
representative of the annual results. "During the quarter ended 30th September, 2010 the company transferred Traction Electronics, SCADA and Industrial Dives businesses
(sub-divisions of Automation and Control segment) to Crompton Greaves Limited (CGL) as aco "going concern" to Crompton Greaves Limited on a Slump sale basis for a total consideration of Rs. 8,100 lakhs. However, at the request of CGL, the Company has continued with certain operations of
the transfered businesses, pending assignment of certain contracts by customers to CGL. Consequently Sales $/$ Income from Operation, he transferred businesses, pending assignment of certain contracts by customers to CGL. Consequently Sales / Income from Operation, Consumption of Raw material, Purchase of Traded goods and other expenditure in respect of these contracts for the quarter and six $m$.
31st March, 2011, and for the year ended 30 th September, 2010 have been included under the respective head in the above results."

| Particulars | $\begin{gathered} \text { 3 Months } \\ \text { period ended } \\ \text { 31.03.2011 } \end{gathered}$ | 6 Months period ended 31.03 .2011 | $\begin{gathered} \hline \text { Year } \\ \text { ended } \\ 30.09 .2010 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Sales / Income from operations | 15 | 1,932 | 467 |
| Consumption of Raw material | 14 | 1,234 | 391 |
| Purchase of traded goods |  | 584 |  |
| Other expenditure |  | 99 | 72 |

Consequent to the reasons stated in note 2 and 3 above, figures for current period are not comparable with the previous period Transter Agreement with Crompton Greaves Limited (CGL)) and adjusted against the profit on sale of business. During the current period on provision of Rs. 175 lakhs has been reversed and disclosed as Profit on sale of business to Crompta
Other expenditure includes gain of Rs. 12.40 lakhs for the Quarter ended 31 st March, 2011 and gain of Rs. 8.91 lakhs for the half year ended 31 st
March, 2011 (Quarter ended 31 st March 2010 gain of Rs. 61.14 lakhs and half year ended $31 \mathrm{st} \mathrm{March}$,2010 gain of Rs. 263.58 lakhs and for the March, 2011 (Quarter ended 31 st March 2010 gain of Rs. 61.14 lakhs and half year ended 31 st March, 2010 gain of Rs. 263.58 lakhs and for the currency receivables and payables) in accordance with Accounting Standard 11 .
Other Income includes Rs. 30.73 lakhs for the quarter ended 31 st March, 2011 and Rs. 127.63 lakhs for the half year ended 31 st March, 2011 relating
 ended 31 st March, 2011 relating to interest on income tax refund (Quarter ended 31 st March 2010 Rs. 26.42 lakhs and half year ended 31 st March 2010 Rs. 26.42 lakhs and for the year ended 30 th Soptember 2010 Rs. 91.98 lakhs )
Business Segments have been identified as reportable primary segments in accordance with Accounting Standard 17. taking into account the
Previous period's'lyear's figures have been regrouped, wherever necessary, in order to
 In compliance with Clause 41 of the Listing Agreemen
2011 has been carried out by the Statutory Auditors.

